



## 2025 SPIFF POLICY

### DIRECT MARKET: Independent Dealer Sales Incentive Sales Associate Program Application

PMc 01 28 2025

Thank you for selling Vezeni branded appliances! We appreciate your partnership.

This is our SPIFF program application form to set you, a sales associate of a pre-qualified Authorized Dealer, up in our system for payments as a part of our incentive program. Please complete the form and remit with a W9 to [spiffs@vezeni.com](mailto:spiffs@vezeni.com).

Today's Date:			
Dealership Name:			
Your Name:		Social Security Nr.:	
Your Home Address:			
City, State, Zip			
Your Mobile or Home Telephone Nr.:			
Your eMail Address:			
SIGNATURE & DATE Acknowledging the Terms & Conditions	DATE:		

#### IMPORTANT NOTES:

- (1) This program is only available to Vezeni direct markets, not in Distributor Partner regions;
- (2) The sales price must be at or above UMRP/MAP to qualify unless the product is discontinued;
- (3) Display model sales, that are authorized to be below UMRP, must be clearly noted on the claim;
- (4) Must remit claim form or online webform and provide a copy of the original consumer sales receipt / invoice with model and serial number data;
- (5) Builder sales qualify for SPIFF incentives;
- (6) SPIFFs are only paid to pre-qualified sales associates (not business owners or company "pools") that are currently, actively employed by an authorized Vezeni dealer;
- (7) SPIFFs are only paid within 90 days of the consumer sales and in the calendar year when sold. Holiday dispensation allows for previous year claims to be submitted through January 15<sup>th</sup> of the following year;
- (8) Remit claims via email to [spiffs@vezeni.com](mailto:spiffs@vezeni.com) or online at [www.vezeni.com](http://www.vezeni.com) under the Dealer Partner link;
- (9) This policy continues until or unless superseded by Vezeni.

We appreciate your support and value your partnership. Thank you for selling VEZENI!

DIRECT MARKET REGIONS ONLY / REMIT YOUR SPIFF CLAIMS TO:

Email: [spiffs@vezeni.com](mailto:spiffs@vezeni.com) – Online: [www.vezeni.com](http://www.vezeni.com)

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